

e) Utility Theory

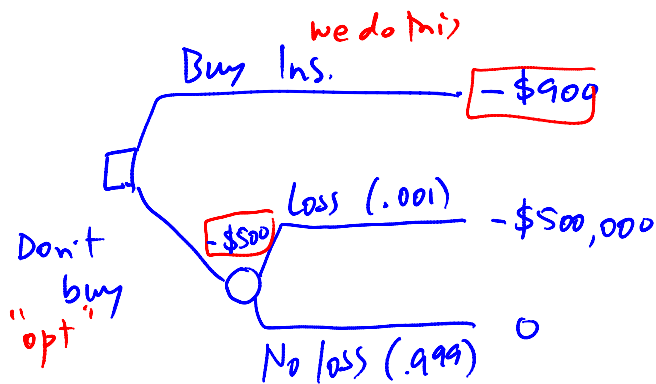
1) utility

Ex. Insurance premium

\$500,000

$Pr(\text{loss}) = 0.001$

premium = \$900

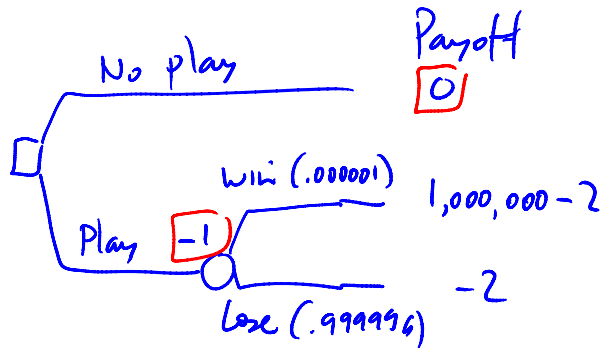


Risk-averse

Ex. Lottery (\$2)

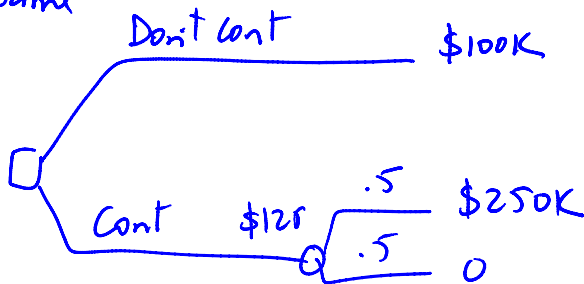
$Pr(\text{win}) = .000001$

↓ \$1M



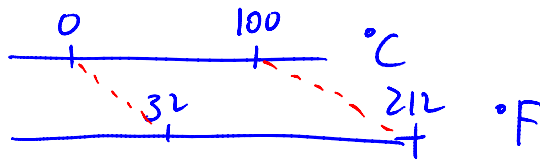
Risk-seeking

Ex. Game



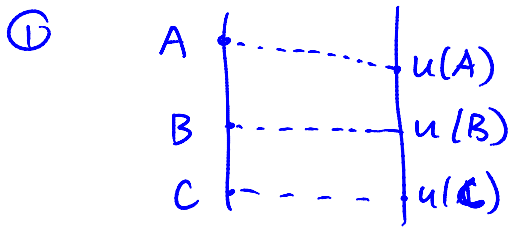
2. Measuring utility

Interval scale (as in temp)



von Neumann & Morgenstern

Axioms of utility



$$A \succ B : u(A) > u(B)$$

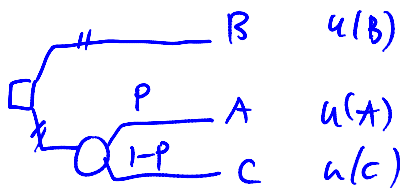
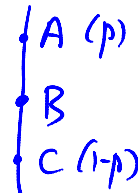
$$A \succ C : u(A) > u(C)$$

② If d.m. is indifferent between

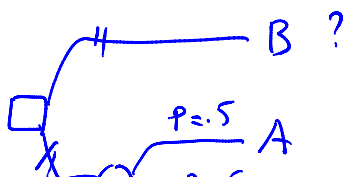
- a) outcome B for certain, and
- b) a lottery in which he receives A with prob. p , and C with prob $1-p$, then

$$u(B) = p u(A) + (1-p) u(C)$$

exp. utility of lottery



3. "certainty equivalent" technique



$$A \succ B \succ C$$

$$u(A)=100 \quad u(C)=0$$

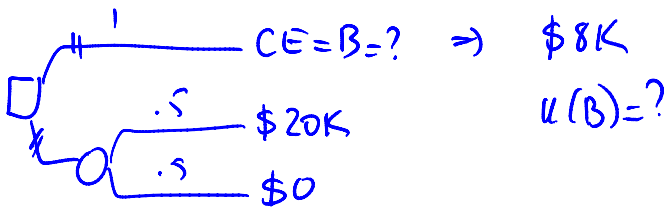


Ex. Utility funct. for a student

A = \$20K, $u(A) = 100$ "utils"

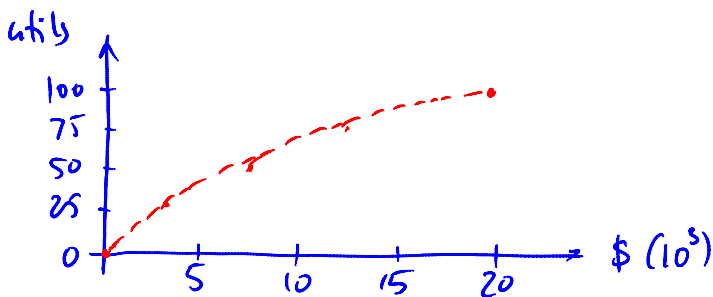
C = \$0, $u(C) = 0$

Qn1

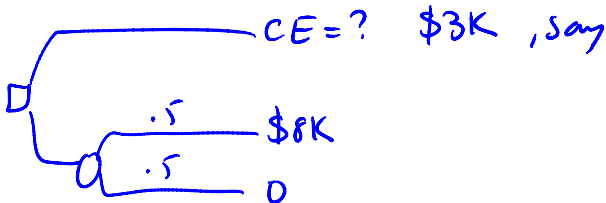


$$u(B) = p u(A) + (1-p) u(C)$$

$$= .5 (100) + .5 (0) = 50 \text{ utils}$$



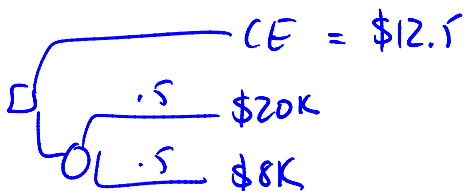
Qn2



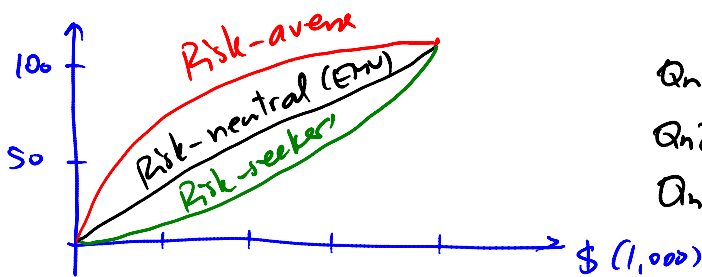
$$u(3K) = 0.5 u(8K) + 0.5 u(0)$$

$$= 0.5 (50) + 0.5 (0) = 25$$

Qn3



$$u(12.5K) = .5 u(20K) + .5 u(8K) \\ = 75$$

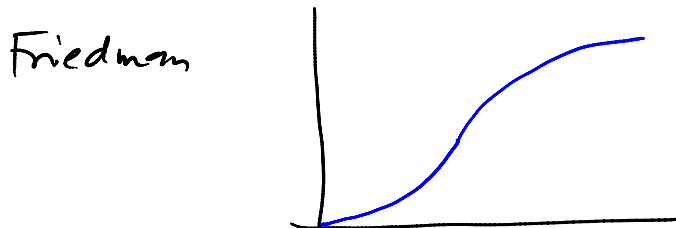


Risk-neutral

$$Q_{n1}: B = 10K$$

$$Q_{n2}: B = 4K$$

$$Q_{n3}: B = 14K$$



RP

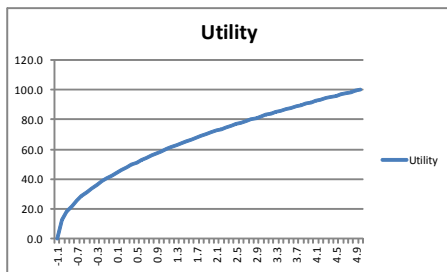
$$\text{Risk premium} = EMV - CE$$

$$\text{risk-avoider} \quad RP > 0$$

$$\text{" - neutral} \quad RP = 0$$

$$\text{" - seeker} \quad RP < 0$$

Ex. Sunspotz



$$-1.1 \leq x \leq 5.0$$

$$u(x) = 10 \left(\frac{100}{6.1} (x + 1.1) \right)^{1/2}$$

$$u(-1.1) = 0$$

$$u(5) = 100$$

Optimal decision changes now.

Other utility functions

$$u(x) = a + bx \quad (\text{linear})$$



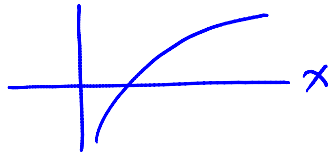
$$u(x) = \sqrt{x} \quad (\text{power})$$



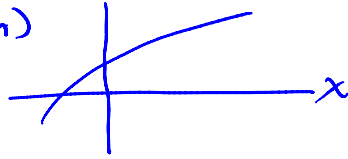
$$u(x) = \log(x)$$



$$u(x) = \log(x)$$



$$u(x) = a - be^{-rx} \text{ (expon)}$$



Pratt's risk aversion function

$$r(x) = -\frac{u''(x)}{u'(x)}$$

$$u(x) = a + bx, \quad r(x) = 0$$

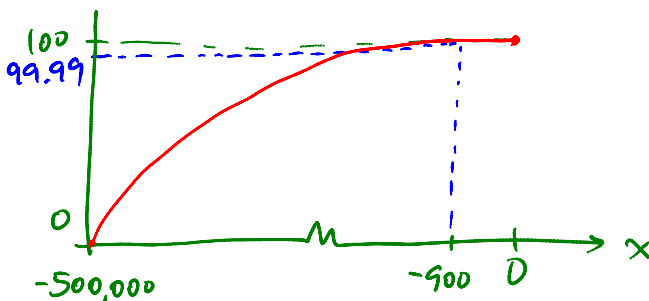
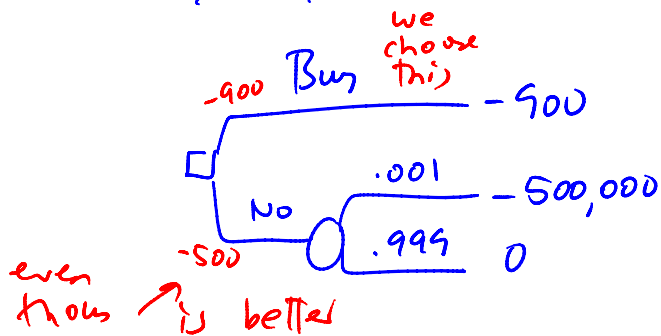
$$u(x) = \sqrt{x}, \quad r(x) = \frac{1}{2x} \text{ decreasing}$$

$$u(x) = \log(x), \quad r(x) = \frac{1}{x} \quad "$$

$$u(x) = a - be^{-rx}, \quad r(x) = r \text{ constant}$$

$$u(x) = 10 \left(\frac{100}{6.1} (x + 1.1) \right)^{1/2} \text{ decreasing } r(x)$$

Ex. Why buy insurance?



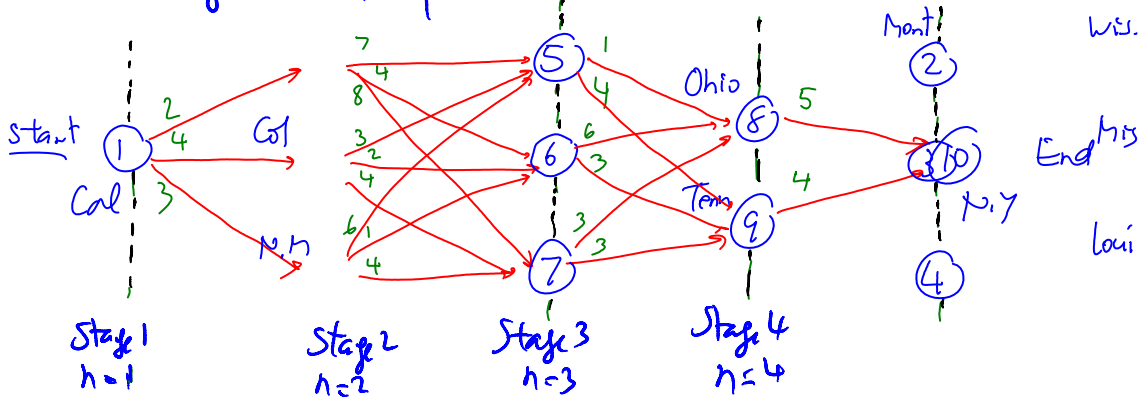
	Buy	\$	util
	Buy	-900	99.99
No	0.001	-500,000	0
	0.999	0	100

$$EU(\text{Buy}) = 99.99 \quad \leftarrow \text{Better}$$

$$EU(\text{No}) = 0(.001) + 100(.999) = 99.9$$

Ch.10 Dynamic Programming

1. Stagecoach problem



Q: What's cheapest route?

(1) Myopic Policy (Silly)

$$\textcircled{1} \xrightarrow{2} \textcircled{2} \xrightarrow{4} \textcircled{6} \xrightarrow{3} \textcircled{9} \xrightarrow{4} \textcircled{10} ; TC = \$13$$

Wrong

(2) Brute force

$$18 = 3 \times 3 \times 2 \times 1 \text{ routes : Not efficient!}$$

(3) D.P. approach