

I. Static Games w/ Complete Information (Nash)

Players $1, \dots, n$

Strategies s_1, \dots, s_n , $s_i \in S_i$

Payoffs $\pi_1(s_1, \dots, s_n), \dots, \pi_n(s_1, \dots, s_n)$

Normal form $G = \{S_1, \dots, S_n; \pi_1, \dots, \pi_n\}$

1. Example

Ex. Prisoner's dilemma

#2

		NC		C
#1	NC	1,1	→	9,0
		↓		↓
	C	0,9	→	(6,6)

Def A strategy s_i^* is a best response to a strategy vector s_{-i}^* of other players if

$$\pi_i(s_i^*, s_{-i}^*) \geq \pi_i(s_i, s_{-i}^*) \text{ for all } s_i$$

Def The strategy vector $s^* = (s_1^*, \dots, s_n^*)$ is a

Nash equilibrium (NE) if

$$\pi_i(S_i^*, S_{-i}^*) \geq \pi_i(S_i, S_{-i}^*) \text{ for all } S_i \text{ and } i$$

Ex. B of S

		W	
		F ₂	O ₂
M	F ₁	2, 1 ←	0, 0
	O ₁	0, 0 →	1, 2

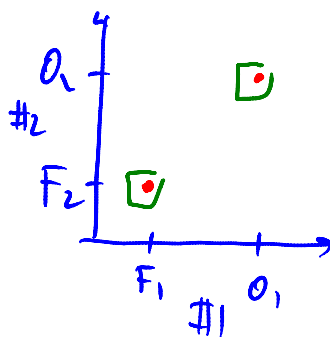
Best response $b_i(\cdot)$, $i=1,2$

$$b_1(F_2) = F_1$$

$$b_1(O_2) = O_1$$

$$b_2(F_1) = F_2$$

$$b_2(O_1) = O_2$$



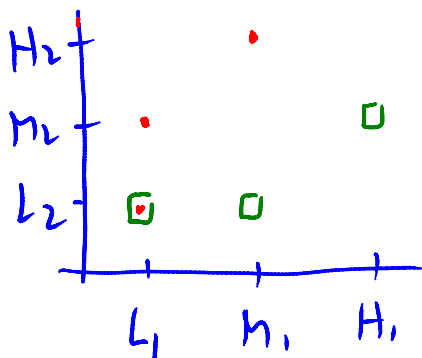
Ex. Pricing problem (Bertrand)

lower price → entire market

Equal " → share "

		F2			
		H ₂	M ₂	L ₂	
H ₁	0, 6	0, 10	0, 8		$b_1(M_2) = L_1$
					$b_2(L_1) = L_2 \neq M_2$

F1	M1	10,0	5,5	0,8	$b_1(L_2) = L_1$ $b_2(L_1) = L_2$
	L1	8,0	8,0	4,4	



• Mangasarian & Stone, JMAA '64

$$x_{m \times 1}$$

$$y_{n \times 1}$$

$$A_{m \times n}$$

$$B_{m \times n}$$

$$u_{m \times 1} = (1, \dots, 1)'$$

$$v_{n \times 1} = (1, \dots, 1)'$$

$$\max_{x, y, a, b} x'(A+B)y - a - b$$

$$\text{s.t. } Ay - au \leq 0$$

$$B'x - bv \leq 0$$

$$\sum x_i = 1$$

$$u'x = 1$$

$$\sum y_j = 1$$

$$v'y = 1$$

$$x \geq 0$$

QP

..

$$x \geq 0$$

$$y \geq 0$$

✓

Ex. Continuous strategies

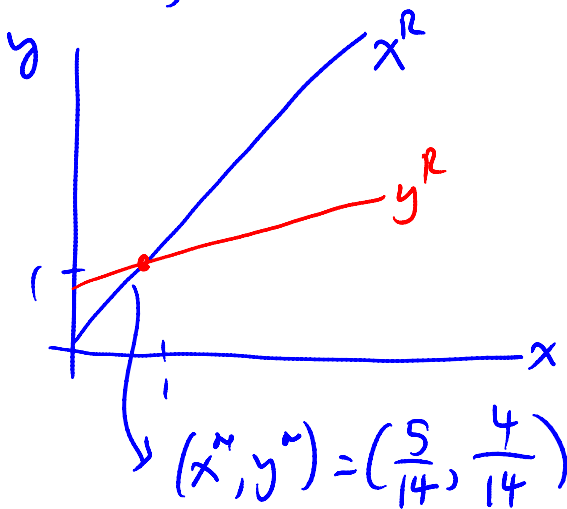
$$f(x, y) = -2x^2 + 5xy$$

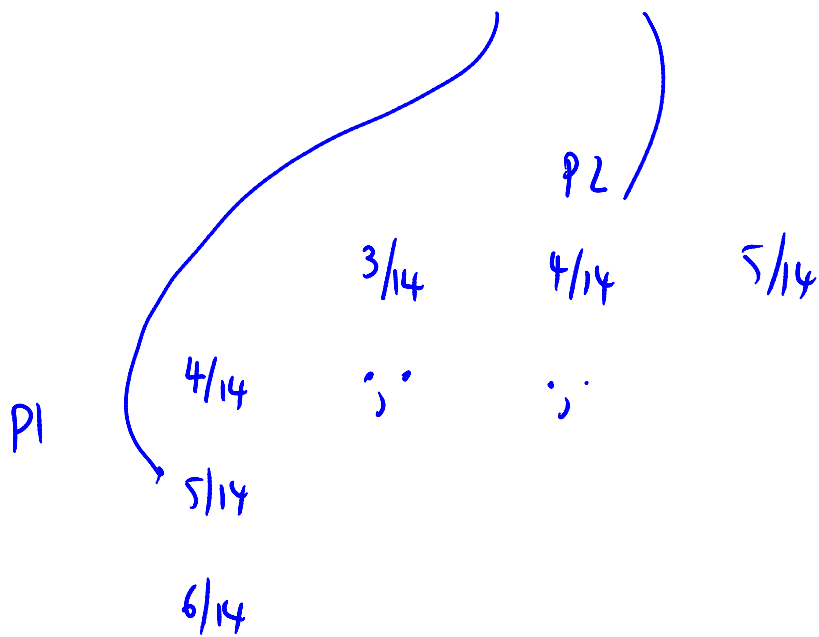
$$g(x, y) = -3y^2 + 2xy + y$$

$$x, y \geq 0$$

Given y : $\frac{\partial f}{\partial x} = -4x + 5y = 0$: $x^R = b_1(y) = \frac{5}{4}y$

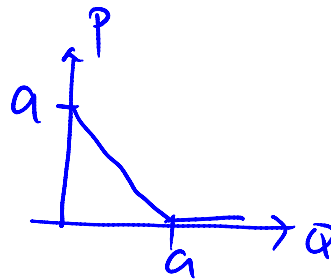
" x : $\frac{\partial g}{\partial y} = -6y + 2x + 1 = 0$: $y^R = b_2(x) = \frac{1}{6}(2x + 1)$





Ex. Cournot duopoly

	firm 1	firm 2
Quant	q_1	q_2
price	$P(q) = a - Q$	
	$Q = q_1 + q_2$	



$$c_i(q_i) = cq_i, \quad c < a$$

$$S_i = [0, \infty)$$

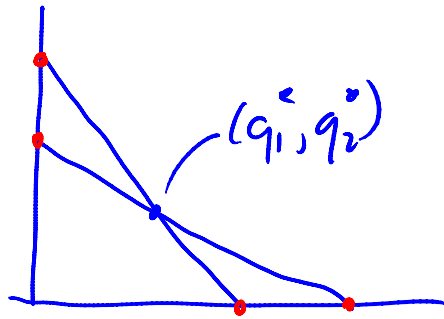
$$\begin{aligned} \pi_i(q_i, q_j) &= q_i [P(q_i + q_j) - c] \\ &= q_i [a - (q_i + q_j) - c] \end{aligned}$$

$$\frac{\partial \pi_i}{\partial q_i} = a - \frac{1}{2} q_i - q_j - c = 0 \quad b_i(q_j)$$

$$\Rightarrow \left. \begin{aligned} q_1^* &= \frac{1}{2}(a - q_2^* - c) \\ q_2^* &= \frac{1}{2}(a - q_1^* - c) \end{aligned} \right\} \Rightarrow \boxed{q_1^* = q_2^* = \frac{1}{3}(a - c)}$$

NE

	q_1^*	q_2^*	$\pi_i(q_i^*, q_j^*)$
Duopoly	$\frac{1}{3}(a-c)$	$\frac{1}{3}(a-c)$	$\frac{1}{9}(a-c)^2$
Monopoly	$q_m = \frac{1}{2}(a-c)$		$\frac{1}{4}(a-c)^2$



2. Mixed strategies

Ex. Matching pennies

	H	T
H	$-1, \bar{1}$	$\bar{1}, -1$
T	$\bar{1}, -1$	$-1, \bar{1}$

No pure str.

Thm. (Nash '50) for $G = \{S_1, \dots, S_n, \pi_1, \dots, \pi_n\}$
 for finite n and finite S_i , \exists Nash
 equilibrium, possibly involving mixed
 strategies

Ex. Penny		(H)	(T)
		q	$1-q$
(H)	p	$-1, 1$	$1, -1$
(T)	$1-p$	$1, -1$	$-1, 1$

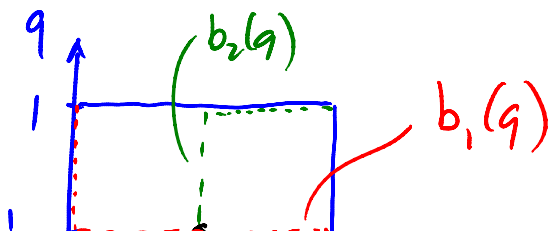
$$v_i(p, q) = -1(pq) + 1(p)(1-q) + 1(1-p)q + (-1)(1-p)(1-q)$$

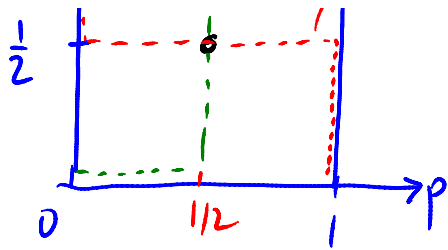
$$= 2p(1-2q) + 2q - 1$$

$$1-2q > 0: \quad 1 > 2q, \quad q < \frac{1}{2} \Rightarrow p = 1$$

$$1-2q < 0: \quad q > \frac{1}{2} \Rightarrow p = 0$$

$$1-2q = 0 \quad q = \frac{1}{2} \Rightarrow p \in [0, 1]$$





$$(p^*, q^*) = \left(\frac{1}{2}, \frac{1}{2}\right)$$

$$v_1(\quad) = 0$$

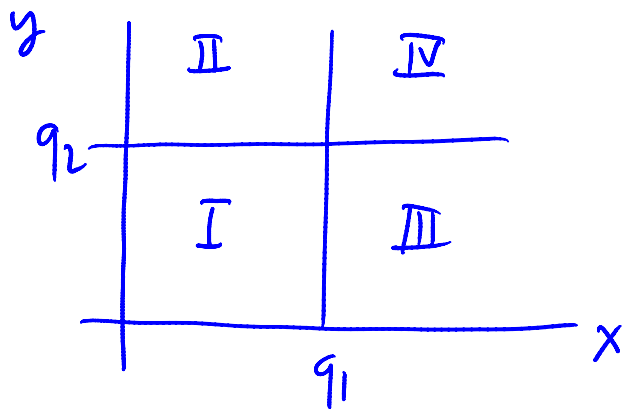
$$v_2(\quad) = 0$$

3. Two newsvendors

	P1	P2
	X	Y
	$f(x)$	$h(y)$
Sales pr	s_1	s_2
purchase cost	c_1	c_2
order quant	q_1	q_2
	$a: P1 \rightarrow P2$	$b: P2 \rightarrow P1$

$$J_1(q_1, q_2) = s_1 \int_0^{q_1} x f(x) dx + s_1 q_1 \int_{q_1}^{\infty} f(x) dx$$

$$+ s_1 \int_0^{a_1} \int_{q_2}^B b(y - q_2) h f dy dx - c_1 q_1$$



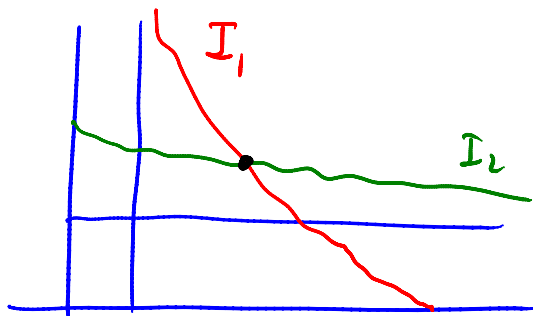
I: $\pi_1^1 = \text{Sales revenue} + \text{Salvage} - \text{Purch. cost}$

II: $\pi_1^2 = \text{Direct} + \text{indirect sales revenue} + \text{salvage} - \text{purch. cost}$

III: $\pi_1^3 = \text{Sales rev} - \text{lost sales penalty} - \text{purch. cost}$

IV: $\pi_1^4 = \text{ " - " - " - " }$

$$B = (q_1 - x) / b + q_2, \quad A = (q_2 - y) / a + q_1$$



Parlar '88, Wu + Parlar 2011

$$f(x) = \lambda e^{-\lambda x}, \quad h(y) = p e^{-p y}, \quad (\lambda, p) = \left(\frac{1}{30}, \frac{1}{20}\right)$$

(...)

$$(a, b | s_1, s_2 | c_1, c_2) = (.9, .9 | 15, 9 | 8, 5)$$

$$(q_1^*, q_2^*) = (25.38, 19.55)$$

$$(j_1^*, j_2^*) = (83.63, 35.91)$$

4. Existence + Uniqueness issues (Cachon + Notessine '05)

Thm (Debreu '52): If players' strategy set is
Exist compact + convex + payoff functions are
 cont. + quasi-concave w.r.t. \cap
 each player's strategy $\Rightarrow \exists$ pure \cap
 strategy NE.

Uniqueness

- algebraic method
- * - contraction mapping
- univalent mapping
- index Thm

Thm (contraction mapping).

P1 P2

$$A = \begin{bmatrix} 0 & \frac{\partial b_1}{\partial x_2} \\ \frac{\partial b_2}{\partial x_1} & 0 \end{bmatrix} \quad x_1 \quad x_2$$

where $x_i = b_i(x_{-i})$ is the BR function.

The problem has a unique soln \Leftrightarrow

$\rho(A) < 1$ where

$$\rho(A) = \left\{ \max |\lambda| : Ax = \lambda x, x \neq 0 \right\}$$

spectral radius

Ex. $f(x,y) = -2x^2 + 5xy$ $\partial b_1(y)/\partial y = 5/4$
 $g = -3y^2 + 2xy + y$ $\partial b_2(x)/\partial x = 1/3$

$$A = \begin{bmatrix} 0 & 5/4 \\ 1/3 & 0 \end{bmatrix}, \Rightarrow \lambda = \begin{bmatrix} .64 \\ -.64 \end{bmatrix}$$

$$\rho(A) = .64 < 1 \quad \text{Unique NE}$$